## Executive Summary

Raises significant funds for prevention, intervention and wellness services in Lane County. In FY 20-21 the position leveraged $4,683,881 in grants awarded to our organization. This position additionally supported partners in resource development efforts which leveraged $225,000 in FY 20-21 for System of Care Infrastructure and Program Development in our community. With the .65 FTE of the .80 FTE position that is devoted to resource development activities, the department conservatively estimates more than $1 million will be raised for County and community services in FY 21-22.

## Service Descriptions

<table>
<thead>
<tr>
<th>Service Description</th>
<th>Revenue</th>
<th>Expense Total</th>
<th>General Fund</th>
<th>FTE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adopted Budget Total</td>
<td>$0</td>
<td>$110,406</td>
<td>$110,406</td>
<td>0.65</td>
</tr>
</tbody>
</table>

This FTE is used for strategic resource development activities and projects, resulting in $17.3M in increased funding for County and community services in the past three fiscal years. The projection for FY 22-23 is over $1M. As with the prior years, we continue to work in an environment in which we and our partnering agencies are seeing increases in the number of individuals seeking services while at the same time realizing cuts in funding streams, so the ability to seek additional resources is critical.

## State/Federal Mandate

None

## Leverage Details

The General Fund portion of this program leverages the following:

- $0 back to the Discretionary General Fund
- $1,000,000 into other non Discretionary County Funds
- $0 directly to community members