CoC Funding Orientation and Overview

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• Welcome and Introductions
• CoC Overview
• HUD funding process
• Priorities for funding
• Minimum requirements for funding
• Lane County funding process
• Questions and Resources
What is the Continuum of Care?

• Community-wide planning and coordination of programs, ensuring issue of homelessness is addressed in a coordinated, comprehensive, and strategic manner

• Promotes community-wide commitment to the goal of ending homelessness

• Provides funding for local agencies (nonprofit and government) to house people experiencing homelessness

• Promotes access to and effective utilization of mainstream programs
• OR-500 Eugene, Springfield/Lane County CoC
• Governed by the Poverty and Homelessness Board (PHB), which is our designated CoC Board
• The CoC must designate a Collaborative Applicant (Lane County) who is responsible for applying for funding on the CoC’s behalf and managing the CoC
The **Collaborative Applicant (Lane County)** is responsible for managing the required administrative tasks of a CoC, which includes the following:

- Establishing and operating the Coordinated Entry System (Central Waitlist, or CWL)
- Designating and operating the Homeless Management Information System (HMIS)
- System Operations and Planning
  - Develops local strategic plan to end homelessness
  - Establishes performance targets, monitors performance, and evaluates outcomes
  - Development of written standards and technical assistance
  - Supporting the CoC Board and associated committees to implement the strategic plan and coordinated community efforts
- Completing the annual application for HUD CoC funding
The Continuum must:

• Design, operate, and follow a collaborative process for the development of applications and approve the submission of applications in response to a NOFA published by HUD

• Establish priorities for funding projects in the geographic area
HUD Funding Process

• Notice of Funding Opportunity (NOFO)
  • Collaborative Applicant Lane County
  • Co-Applicants SVdP and Homes for Good

• CoC Consolidated Application
  • CoC Application (System Planning)
  • Project Applications and Priority Listing (Funding Recipients and Subrecipients)
Co-applicants complete project applications for all HUD-funded renewal projects.

Collaborative Applicant collects and reviews all applications and completes the CoC Application.

Project Applications and CoC Application are submitted as one Consolidated Application to HUD.

Awards Issued by HUD.

CoC Registration

Grant Inventory Worksheet (GIW)

NOFO Released by HUD

Spring/Summer

HUD Funding Process

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The CoC determines eligible **new projects** to be submitted in the upcoming Competition.

The CoC determines eligible **renewal** projects to be submitted in the upcoming Competition by completing an Evaluation process.

The CoC ranks all eligible **new and renewal** projects for submission in the Competition.

**Local Process**

- **Lane County Selection Process** (Request For Proposals)
- **CoC Intent to Renew/Evaluation**
- **CoC Ranking** (Priority Listing)

**NOFO Released**

- **Project Applications**
- **Collaborative Application and Project Applications**
- **Consolidated Application submitted to HUD**
CoC funding primarily supports **Permanent Housing** programs:
- Permanent Supportive Housing (PSH)
- Rapid Re-housing (RRH)

CoC funding also supports **System Capacity**:
- CoC Planning
- Homeless Management Information System (HMIS)
- Coordinated Entry (SSO-CE)

**Other Program Types:**
- Joint Transitional Housing and Rapid Re-housing (Joint TH-RRH)

CoC Funding **no longer supports** the following component types:
- Transitional Housing (TH)
- Supportive Services Only (SSO)
- Safe Haven
# New Projects

<table>
<thead>
<tr>
<th>Type</th>
<th>Definition</th>
<th>Eligible Project Types</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reallocation</td>
<td>CoC funds available by the process of reallocating from existing projects (funds already in our system)</td>
<td>Generally®, CoCs may create new or expand existing RRH, PSH, Joint TH-RRH, SSO-CE, or HMIS projects through Reallocation</td>
</tr>
<tr>
<td>Bonus</td>
<td>Additional funds made available competitively through the annual NOFO</td>
<td>Generally®, CoCs may create new or expand existing RRH, PSH, Joint TH-RRH, SSO-CE, or HMIS projects through Bonus funds</td>
</tr>
<tr>
<td>DV Bonus</td>
<td>Additional funds made available competitively through the annual NOFO, to be used exclusively for projects serving survivors of domestic violence, dating violence, or stalking.</td>
<td>Generally, CoCs may create new or expand existing RRH, TH-RRH, and SSO-CE** through the DV Bonus opportunity</td>
</tr>
<tr>
<td>Recipient</td>
<td>Current Subrecipient(s)</td>
<td>Project</td>
</tr>
<tr>
<td>------------------------------------------</td>
<td>----------------------------</td>
<td>----------</td>
</tr>
<tr>
<td>Lane County</td>
<td>ShelterCare</td>
<td>Camas</td>
</tr>
<tr>
<td>Mainstream Housing, Inc.</td>
<td>Emerald</td>
<td>PSH</td>
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<tr>
<td></td>
<td>-</td>
<td>HMIS</td>
</tr>
<tr>
<td>ShelterCare; Looking Glass; CCS</td>
<td>McKenzie</td>
<td>RRH</td>
</tr>
<tr>
<td>ShelterCare</td>
<td>Sahalie</td>
<td>PSH</td>
</tr>
<tr>
<td>ShelterCare, Homes for Good</td>
<td>Shankle/MLK</td>
<td>PSH</td>
</tr>
<tr>
<td>Laurel Hill Center</td>
<td>The Nel</td>
<td>PSH</td>
</tr>
<tr>
<td>SVdP</td>
<td>-</td>
<td>Connections</td>
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<tr>
<td></td>
<td>-</td>
<td>VET LIFT</td>
</tr>
<tr>
<td></td>
<td>-</td>
<td>LIFT</td>
</tr>
<tr>
<td>Homes for Good</td>
<td>ShelterCare, Laurel Hill Center</td>
<td>Madrone/SPC</td>
</tr>
<tr>
<td><strong>Total Renewals</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lane County</td>
<td>-</td>
<td>Planning (New)</td>
</tr>
<tr>
<td>BONUS</td>
<td>n/a</td>
<td>New CE-SSO/CE-SSO DV</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td></td>
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HUD Priorities

✓ Ending homelessness for all persons
✓ Using a Housing First approach
✓ Reducing Unsheltered Homelessness
✓ Improving System Performance
✓ Partnering with Housing, Health, and Service agencies, including Coordination with PHAs
✓ Racial Equity
✓ Improving Assistance to LGBTQ+ Individuals
✓ Persons with Lived Experience
✓ Increasing Affordable Housing Supply
System Performance Measures

- The length of time individuals and families remain homeless
- The extent to which individuals and families who leave homelessness experience additional episodes of homelessness (returns to homelessness)
- Overall reduction in the number of homeless individuals and families
- Jobs and income growth for homeless individuals and families
- Reduction in the number of individuals and families who become homeless
- Successful placement from street outreach
- Successful housing placement to or retention in a permanent housing destination
HUD Project Application

- Must be non-profit, federal, state, or local government entity
- Need to speak to experience in utilizing federal funds and performing the activities in the application
- Will need to speak to experience leveraging Federal, State, and local funds
- Need to describe your organizational and management structure, including adequate financial accounting procedures
- Demonstrated performance outcomes
- Commitment to Housing First and alignment with other HUD priorities
Additional HUD Requirements

- Participation in Coordinated Entry and HMIS required
- *At least* 25% Match, minus leasing which does not require match
- Participation from people with lived experience (Board seat required at minimum)
- Environmental Reviews, HQS Inspections, etc.
- Compliance with VAWA, Equal Access Rule, Fair Housing etc.
- Compliance with locally established written standards
- Recordkeeping and monitoring
- Admin is restricted
Questions
Requirements for Contracting with Lane County

- Completion of Management Qualifications Packet (due every biennium)
- Required insurance
- Quarterly reporting-financial statements and board minutes
Finding and Responding to Lane County Opportunities

- Make sure you are on Diana Alldredge’s email distribution list
- Check Lane County’s website regularly for open opportunities
www.lanecounty.org/bids
Applying for Funding

I just finished the RFP response. I can't recall the last time I had that much fun.
Request for Proposals

• Typically a 30-45 day timeframe to respond
• Requires a full narrative responding to questions
• Requires a full budget
• Proposals scored by committee
• Sample RFP packet available
Request for Qualified Providers (RFQP)

- This process can be used when there is likely only one qualified provider (sole source contract)
- RFQP’s are usually posted for 7-10 business days.
- A request for letters of interest from qualified provider(s)
- If more than one letter of interest from a qualified provider is received, a full competitive RFP selection process is launched.
- In some situations, this process is put in place to facilitate a shorter timeline.
- Sample RFP packet available
• **Tip #1:** Review the scoring matrix provided
• **Tip #2:** Be succinct and provide specifics—e.g. data, examples of success with similar projects
• **Tip #3:** Demonstrate use and experience with current case and project management practices
• **Tip #4:** Develop a realistic budget
• **Tip #5:** Think like a funding agency & proofread, proofread, proofread.
Questions regarding the RFP should be emailed to the Program Services Coordinator:

[Email Link]

Answers will be posted on the Lane County website, on the RFP bids page within 1-3 business days for all potential applicants to review. County staff are dedicated to keeping all correspondence objective and fair. This is public funding and a public process.
Reach Out!

Email us
LCHSRFP@laneCountyOR.gov

WHAT AREAS DOES LANE COUNTY H&HS CONTRACT FOR SERVICES?

- Behavioral Health Services (crisis, outpatient and residential services)
- Homelessness and Poverty Reduction (Rent relief, shelter, community service centers)
- Public Health (HIV services)
- Consultation services including the areas of equity and diversity
- Translation and Interpretation services
Questions
CoC Interim Rule: https://www.hudexchange.info/resource/2035/coc-program-interim-rule-formatted-version/

CoC HUD Exchange: https://www.hudexchange.info/programs/coc/

HUD CoC Virtual Binders: https://www.hudexchange.info/homelessness-assistance/coc-esg-virtual-binders/

CoC Toolkit: https://www.hudexchange.info/programs/coc/toolkit/

CoC Standards – Lane County: linked here

Lane County Bids: www.lanecounty.org/bids

Lane County CoC Applications: https://www.lanecounty.org/cms/One.aspx?portalId=3585881&pageId=4215263